



Press Release

FOR IMMEDIATE RELEASE

Protective Industrial Products, Inc. Acquires Boss Glove and Safety Business

LATHAM, NY – December 4, 2019 – Protective Industrial Products, Inc. (“PIP”), a leading supplier of hand protection and general safety products, proudly announces the acquisition of the assets of the Boss Glove and Safety business from the Boss Manufacturing Company (“Boss”), headquartered in Kewanee, IL.

Boss, considered to be America’s pioneer brand in the Safety industry, was founded in 1893 in Kewanee, Illinois. For more than 120 years it has supplied gloves, boots and protective wear to ranchers, industrial and construction workers, as well as hobbyists through strong dealers, retailers, and distributors.

In his announcement to PIP employees, Joe Milot, President and CEO of PIP, stated, “This is a great acquisition for PIP. Boss is one of the most well-respected brands in the industry; and along with this historic brand, Boss is also the global licensee for the Caterpillar® brand in certified safety gloves and PPE,” Mr. Milot concluded.

Current Boss Vice President of Industrial Sales, Leslie Peterson, stated, “This deal with PIP is a natural fit for us.” She added, “We’ve known the folks at PIP for a very long time and have never underestimated their ability to provide quality products and expertise to customers that trust them. The synergies between our organizations make this partnership well-positioned to achieve great success.” Ms. Peterson concludes by saying “I look forward to joining PIP and carrying on the Boss legacy of delivering excellence to our customers.”

PIP also announced their plan to fully integrate the consumer side of Boss’ glove and safety business within PIP’s Retail division, West Chester Protective Gear. “We’re thrilled to join forces with PIP and West Chester” says Brian Wise, Vice President of Consumer Sales at Boss. “Their vast portfolio of leading retail safety brands complements our product offering very well and sets the stage for us to provide our customers with innovative solutions that support continued success and enable us to grow together,” Mr. Wise concluded.

The acquisition of Boss further solidifies PIP’s position as a global leader of hand protection and general safety products. PIP’s clear goal in this partnership is to provide its distributors and retailers with choice, service, quality and expertise in an expanded product offering that delivers solutions to meet every need in worker safety.

ABOUT PROTECTIVE INDUSTRIAL PRODUCTS

PIP’s global mission of “Bringing the Best of the World to You®” is fulfilled every day by way of its portfolio of companies and brands. Protective Industrial Products (PIP) is a leader in providing innovative safety products to wholesalers and distributors in the industrial channels. PIP, along with its recognized leading brands: G-Tek®, Assurance®, Kut-Gard, QRP®, Maximum Safety®, Dynamic® and most recently, Uniform Technology® and Boss® Manufacturing, are relied upon for personal protection by workers every day. West Chester® offers safety products to leading Retail customers under the Safety Works®, Brahma®, Mud®, West County Gardener® and Hearos®, brands as well as some of the world’s most recognized and licensed brands. Additional information about PIP is available at www.pipglobal.com.

ABOUT BOSS MANUFACTURING

Over 120 years of excellence. Building great things takes trust. Trust in talent. Trust in skills. Trust in tools. Since 1893, industrial workers, retailers, hobbyists and distributors have trusted Boss Manufacturing to deliver the safety wear and support they need for every situation Today, Boss continues to respond to the urgent needs of our customers. Boss keeps up with emerging technologies to continue to offer innovative glove designs for changing work environments. As the oldest glove company in the United States, Boss has developed the infrastructure, inventory and relationships we need to ensure our customers and partners always have everything they need to succeed — as soon as they need it Additional information about Boss Manufacturing is available at www.bossgloves.com.