



# Leaders in Hand Protection and PPE

[www.pipusa.com](http://www.pipusa.com)



Global Provider  
of Innovative Safe



**PROTECTIVE INDUSTRIAL PRODUCTS**

Each day, we seek to develop, train and provide our customers with innovative safety products that help keep workers safer, more comfortable and more productive.

We work with our distributor partners to deliver best-in-class customer experiences by providing a comprehensive product offering, world-class sales tools and efficient processes.

Our five U.S. based manufacturing facilities enable us to provide safety solutions that are tailored to customer needs. These factories work with our team of product managers, specialists and field quality control technicians to ensure the highest level of product performance and secure proprietary technologies that support us being first-to-market.

# Safety Products

## EXTENSIVE PRODUCT PORTFOLIO



HAND PROTECTION



ARM PROTECTION



HEAD PROTECTION



CHEMICAL & LIQUID PROTECTION



RESPIRATORY PROTECTION



HEARING PROTECTION



EYE & FACE PROTECTION



PROTECTIVE CLOTHING



RUBBER FOOTWEAR



ERGONOMIC PRODUCTS



HEAT PROTECTION



COLD PROTECTION



**FOUNDED IN 1984**  
LATHAM, NY, USA



**WORKFORCE OF 1,000+**  
GLOBAL EMPLOYEES



**5,000+ PRODUCTS**  
WORLDWIDE



**20+ GLOBAL**  
LOCATIONS



**10 MANUFACTURING**  
LOCATIONS IN NORTH AMERICA



**1.3 MILLION SQ. FT**  
GLOBALLY SITUATED DISTRIBUTION CENTERS



**4,000+ CUSTOMERS**  
WORLDWIDE



**OVER \$650 MILLION**  
IN WORLDWIDE SALES

# Markets We Serve

## Industry-Leading Customer Experience

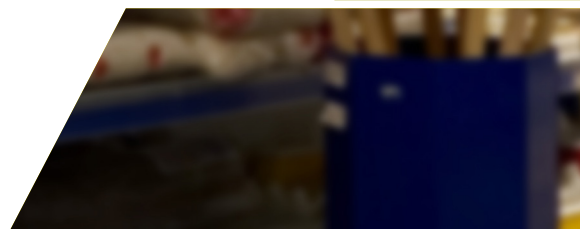


At PIP®, our relentless focus on customer satisfaction is at the center of everything we do.

We are constantly working to ensure we're not just meeting but exceeding our customers' expectations.

Our salesforce of more than two hundred seasoned salespeople serves our distributor partners across vertical markets by collaboratively identifying and providing safety solutions that are tailored to their customers' needs. By working closely with distributor partners, we obtain a better understanding of their challenges and gain insights on how we overcome their challenges together. Each account is serviced by a team of dedicated customer service representatives who are committed to providing a comprehensive customer experience.

By jointly serving the market and leveraging PIP's best-in-class field support, training and market expertise, we keep end-users safe and protected.





INDUSTRIAL SAFETY



CONSTRUCTION SAFETY



FOOD SAFETY



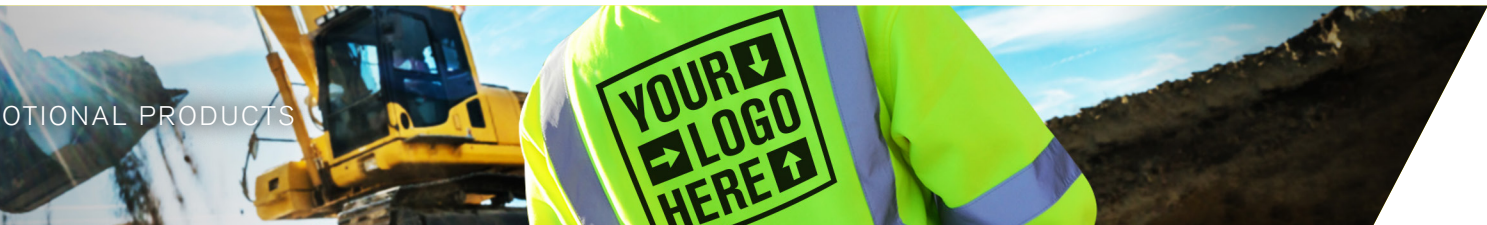
WELDING SAFETY



ELECTRICAL SAFETY



CONTROLLED ENVIRONMENT



OPTIONAL PRODUCTS



RETAIL



**CONFIDENCE TO DO  
THE JOB™**

G-Tek® is where mechanical protection meets the optimal level of dexterity, form and fit in coated seamless knit gloves. Featuring the most versatile line of coatings that meet the demands of every job.

# Powerful Brands Recognized Aroun



**STRONGER  
FOR DEMANDING JOBS™**

Ambi-Dex® is the preferred choice for jobs that demand contact and contamination protection. Featuring Grippaz® technology for enhanced grip, comfort, durability and reusability resulting in less waste.



**QUALITY. INTEGRITY. SAFETY.™**

A comprehensive collection of industry-recognized PPE brands and products designed specifically for Controlled Environments including labs, electronic manufacturing and contamination control. CleanTeam® delivers the best protection for the worker and the product.



**ADVANCED LENS TECHNOLOGIES  
IN SAFETY EYEWEAR™**

Bouton® designs innovative, stylish safety glasses that workers want to wear. Our high-performance eyewear delivers elevated comfort and features advanced lens technology that protect and enhance productivity.

# KUT GARD®

**MADE IN AMERICA  
HIGH CUT PROTECTION  
FOR WORKERS™**

Kut Gard® is the Made in America brand for factories and operations demanding the highest level of cut resistant gloves, sleeves and garments. Proprietary engineered yarns and the ability to configure custom solution makes Kut Gard® the brand of choice for Safety Managers.

# Assurance®

CHEMICAL PROTECTION

**PERFORMANCE  
YOU CAN TRUST™**

Trust the Assurance® brand to deliver effective chemical protection in the form of liquid-resistant gloves and accessories that provide workers with the confidence they need when handling chemicals in Industrial Environments.

OTHER BRANDS



Made For Working™



Quality, Reliability, Performance and Value™



Leading Source of Reuseable Apparel for Controlled Environments™

# d the Globe

# DYNAMIC

**PROVEN PROTECTION.  
PROVEN PERFORMANCE.™**

Engineered for maximum reliability and performance. This broad line of high-quality Above-the-Neck PPE is manufactured in North America and provides a solution for all workers demanding comfort, protection and value.



**WE ARE IRONCAT™**

Turn up the heat with Ironcat® safety products, the ultimate authority in protective gear for welders, offering durable PPE that's tailored to the different types of welding.

PARTNER BRANDS



Intelligent Glove Solutions



Advanced Head Protection



Made Without Compromise



Be Seen. Be Safe.



# Our Value Proposition

## Expertise, Quality and Service

### Expertise

The Safety market is constantly evolving. As a company with more than thirty-five years of experience in this market, it's our duty to utilize our expertise to help educate others and identify the optimal resolution for customers. Whether it's offering product-specific training, providing updates on the newest safety technologies and industry standards, or going the extra mile to ensure the right solution is found, PIP® is the go-to source for all your Safety needs.

### Quality

Quality is woven into every element of the PIP® experience. Each day, we develop and provide our customers with innovative PPE that keeps workers safer, more comfortable and more productive. Our comprehensive product offering, world-class sales tools and efficient processes deliver an unparalleled customer experience.

### Service

We are dedicated to serving our distributor partners better than anyone else in the market. Crucial to this charge is understanding and anticipating the needs of our customers while continuing to exceed expectations. This notion is incorporated into everything we do – from our field support and customer service to our operational processes – we are committed to delivering a level of service that is second to none.





# Industry-Leading Sales Tools

## INTERACTIVE SALES TOOLS INCLUDE



**CUT RISK HAZARD MATRIX**



**INTERACTIVE CROSS-REFERENCE**



**SELECTOR GUIDES**



**3SP™ ASSESSMENT**



**INTERACTIVE PRODUCT PRESENTATIONS**

Our innovative interactive Sales Tools help Safety Specialists make fast, accurate decisions and product recommendations based on the customer's essential safety needs to ensure they're using the PPE that's best suited for their job.



# The Next Normal in Safety

The world is changing and PIP® is changing with it.

In this new normal, let PIP® be your trusted partner with nearly forty years of Safety expertise, industry-leading brands, quality products and best-in-class customer service.

Today, when we say that we are Bringing the Best of the World to You® it's not just about products; it's about knowledge, our long-standing history of developing innovative products that protect end-users and our commitment to serving our customers better than anyone else in the market.

We are here to support you as you adapt to the next normal by being there to help you solve new problems in a cost-effective way that keeps workers safe and performing at their best.







**PROTECTIVE INDUSTRIAL PRODUCTS, INC.**

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06/2020