



PRODUCT COMPARISON

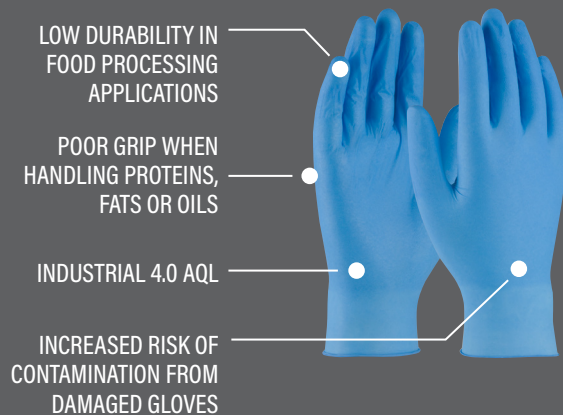
Dare to Compare

EXPLORE THE COST SAVINGS AND EFFICACY OF EXTENDED USE GLOVES

DISPOSABLE NITRILE GLOVE VS. GRIPPAPZ® FOOD PLUS EXTENDED USE

SINGLE USE

DISPOSABLE NITRILE GLOVE

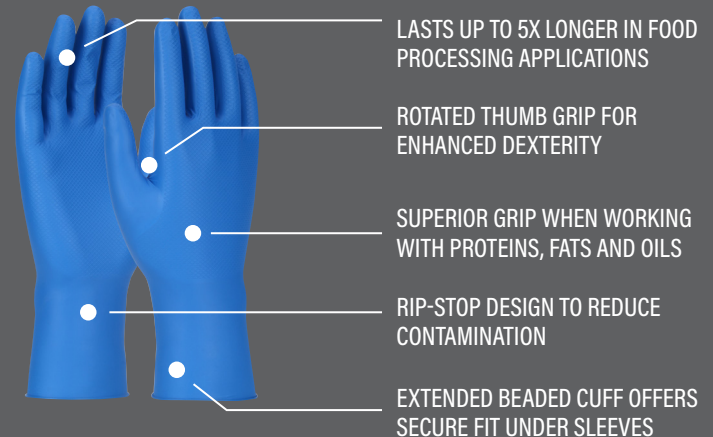


COST OF USE

- Low durability presents significantly higher risk of recall due to foreign material contamination
- Glove defects and low abrasion and puncture resistance attributed to significant increase in usage and waste
- Damaged gloves incur high cost-of-use due to production halts, productivity loss and recall costs

67-308

PIP® GRIPPAPZ® FOOD PLUS EXTENDED USE NITRILE GLOVE WITH TEXTURED FISH SCALE GRIP



BENEFITS OF USE

- Grippaz® Extended Use gloves offer significant savings over disposables
- 100% nitrile formulation resistant to proteins and fats
- Patented fish scale design for secure grip
- Rip-stop design to decrease material contamination and exposure
- 8 mil nitrile formulation lasts up to 5X longer than regular disposables
- 1.5 AQL ensures lower instances of glove defects against industrial grade gloves

Avoid the Hidden Costs of Disposable Gloves



LOW DURABILITY LEADS TO AN INCREASED RISK OF CONTAMINATION AND PRODUCT RECALL



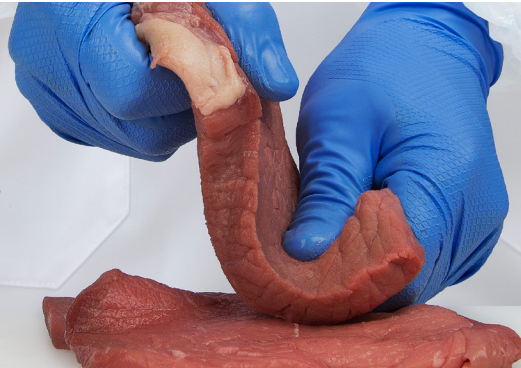
FREQUENT CHANGE-OUTS LEADS TO EXPONENTIAL WASTE

Real Cost of Use

A recent case study clearly demonstrates the advantage from a cost of use perspective when using an Extended Use glove instead of a disposable glove.

GRIPPAZ® FOOD PLUS

EXTENDED USE AMBIDEXTROUS 8 MIL NITRILE GLOVE
WITH PATENTED FISH SCALE GRIP



Discover the Real Cost of Use When Comparing Single Use Gloves to Extended Use Gloves

	GRIPPAZ® FOOD PLUS	SINGLE USE NITRILE
Average Price per Glove:	\$0.40	\$0.18
Annual Average Usage:	3744 million gloves AT 4 CHANGE-OUTS PER DAY	93.6 million AT 10 CHANGE-OUTS PER DAY
Annual Average Cost:	\$14.8 million	\$16.85 million
Average Direct Cost of Foreign Material Contamination Recall	--	\$10 million
TOTAL COST/WASTE SAVINGS		
Annual Usage Savings	56.16 million	
Annual Cost Savings	\$12.1 million	
% of Waste Saved by Switching to Grippaz™ Food Plus over Disposable Nitrile	60%	
% of Cost Savings by Switching to Grippaz™ Food Plus over Disposable Nitrile	45%	



PIP® Grippaz® Food Plus
sized M - 3XL

FEATURES



21 CFR 177
COMPLIANT



SILICONE
FREE



CHEMICAL
RESISTANCE
EN374-1 & 2



LIQUID BARRIER
PROTECTION



MICROORGANISM
PROTECTION
EN 374-5



LATEX
FREE

* Calculations based on 18,000 employees and the current costs of disposable nitrile gloves

** Cost of Use calculation of Direct Recall Cost Average was determined via a study conducted by the Food Marketing Institute. Cost of Use calculation does NOT include potential costs of contamination due to foodborne illness associated with user exposure, or the additional costs of recalls related to loss of sales and accounts.

CAUTION:

This guide is provided as an aid in determining the general suitability of various products and for general price comparisons. These recommendations are advisory only and the SUITABILITY OF THE PRODUCT FOR A SPECIFIC APPLICATION OR ENVIRONMENT MUST BE DETERMINED BY THE PURCHASER OR USER OF THE PRODUCT. This should be used as a guide only.



PROTECTIVE INDUSTRIAL PRODUCTS, INC. | BRINGING THE BEST OF THE WORLD TO YOU*

968 Albany Shaker Road | Latham, NY 12110 | 800-262-5755 | sales@pipusa.com | www.pipusa.com